Ref: SEC/SE/2023-24 Date: January 31, 2024



To,

Corporate Relations Department

BSE Ltd.

Phiroze Jeejeebhoy Towers Dalal Street, Mumbai- 400001

BSE Scrip Code: 500096

National Stock Exchange of India Ltd. Exchange Plaza, 5th Floor Plot No. C/1, G Block, Bandra Kurla Complex Bandra (E), Mumbai – 400051

NSE Scrip Symbol: DABUR

Sub: <u>Unaudited Financial and Segment-wise Results for the Quarter and Nine Months</u> ended December 31, 2023

Dear Sir/Madam,

In Compliance with Regulations 30, 33 and 52(4) of the SEBI (Listing Obligations & Disclosure Requirements) Regulations, 2015, (hereinafter referred as 'Listing Regulations'), we are pleased to submit the unaudited Financial and Segment wise results of the Company (Consolidated as well as standalone), for the quarter and nine months ended December 31, 2023 along with Limited Review Reports thereon (Consolidated as well as standalone) issued by Statutory Auditors of the Company.

The above results have been duly approved by the Board of Directors of the Company in its meeting held today i.e. January 31, 2024. The Board meeting commenced at 12:24 PM and concluded at 2:30 P.M.

In terms of Regulation 47 of the Listing Regulations, the extract of consolidated financial results, in the prescribed format, shall be published on February 1, 2024 in all editions of Hindustan Times (English Edition) and Delhi-NCR edition of Hindustan (Hindi daily).

The full consolidated and standalone Financial Results for the quarter and nine months ended December 31, 2023 shall be available on the websites of the Stock Exchanges where securities of the Company are listed i.e. www.nseindia.com and www.bseindia.com and on the Company's website at www.dabur.com.

This is for your information and records.

Thanking You,

Yours faithfully,
For Dabur India Limited

(A K Jain)

EVP (Finance) and Company Secretary

Encl: as above

TELEPHONE: 2212-6253, 2212-8016

FAX: 00-91-33-2212 7476

WEBSITE: www.gbasuandcompany.org E-MAIL: s.lahiri@gbasu.com

anusree.lahiri@gmail.com

G. BASU & CO.
CHARTERED ACCOUNTANTS

BASU HOUSE
1ST FLOOR
3, CHOWRINGHEE APPROACH
KOLKATA-700 072

Independent Auditor's Review Report on Unaudited Consolidated Financial Results for the Quarter and Nine Months ended on 31 December 2023

To the Board of Directors of Dabur India Limited

- 1. We have reviewed the accompanying statement of unaudited consolidated financial results ('the Statement') of Dabur India Limited ('the Holding Company') and its subsidiaries (the Holding Company and its subsidiaries together referred to as 'the Group') and its joint venture (refer Annexure 1 for the list of subsidiaries and joint venture included in the Statement) for the quarter ended 31 December 2023 and the consolidated year to date results for the period 01 April 2023 to 31 December 2023, being submitted by the Holding Company pursuant to the requirements of Regulation 33 and Regulation 52 read with Regulation 63 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended), including relevant circulars issued by the SEBI from time to time.
- 2. This Statement, which is the responsibility of the Holding Company's management and approved by the Holding Company's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, Interim Financial Reporting ('Ind AS 34'), prescribed under section 133 of the Companies Act, 2013 ('the Act'), and other accounting principles generally accepted in India and is in compliance with the presentation and disclosure requirements of Regulation 33 and Regulation 52 read with Regulation 63 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended), including relevant circulars issued by the SEBI from time to time. Our responsibility is to issue a report on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410, Review of Interim Financial Information performed by the Independent Auditor of the Entity, issued by the Institute of Chartered Accountants of India. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with the Standards on Auditing specified under section 143(10) of the Act, and consequently, does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

We also performed procedures in accordance with the SEBI Circular CIR/CFD/CMD1/44/2019 dated 29 March 2019 issued by the SEBI under Regulation 33 (8) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended), to the extent applicable.

4. Based on our review conducted and procedures performed as stated in paragraph 3 above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in Ind AS 34, prescribed under section 133 of the Act, and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in accordance with the requirements of Regulation 33 and Regulation 52 read with Regulation 63 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended), including the manner in which it is to be disclosed, or that it contains any material misstatement.



TELEPHONE: 2212-6253, 2212-8016 FAX: 00-91-33-2212 7476

WEBSITE: www.gbasuandcompany.org
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anusree.lahiri@gmail.com

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5. The Statement also includes the Group's share of net profit / (loss) after tax of ₹ (0.40) crores and ₹ (0.11) crores, and total comprehensive income / (loss) of ₹ (0.40) crores and ₹ (0.11) crores for the quarter and nine months ended on 31 December 2023 respectively, in respect of a joint venture, based on their interim financial information, which have not been reviewed by their auditor, and have been furnished to us by the Holding Company's management. Our conclusion on the Statement, in so far as it relates to the amounts and disclosures included in respect of this joint venture, are based solely on such unreviewed interim financial information. According to the information and explanations given to us by the management, this interim financial information is not material to the Group. Our conclusion is not modified in respect of this matter with respect to our reliance on the financial information certified by the Board of Directors.

For G Basu & Co

Chartered Accountants Firm Registration No: 301174E

Subroto Lahiri

Partner

Membership No. 051717

UDIN: 24051717BKFD07224

KOLKATA

Place: New Delhi Date: 31 January 2024 TELEPHONE: 2212-6253, 2212-8016

FAX: 00-91-33-2212 7476

WEBSITE: www.gbasuandcompany.org E-MAIL: s.lahiri@gbasu.com

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Annexure 1

List of entities included in the Statement

Subsidiaries:

H & B Stores Limited, Badshah Masala Private Limited, Dermoviva Skin Essentials INC, Dabur International Limited, Dabur International FZE, Naturelle LLC, Dabur Egypt Limited, African Consumer Care Limited, Dabur Nepal Private Limited, Asian Consumer Care Pakistan Private Limited, Dabur Bangladesh Private Limited, Hobi Kozmetik, RA Pazarlama, Dabur Lanka Private Limited, Namaste Laboratories LLC, Urban Laboratories International LLC, Hair Rejuvenation & Revitalization Nigeria Limited, Healing Hair Laboratories International LLC, Dabur (UK) Limited, Dabur Consumer Care Private Limited, Dabur Tunisie, Dabur Pakistan Private Limited, Dabur Pars, Dabur South Africa (PTY) Limited, D and A Cosmetics Proprietary Limited, Atlanta Body and Health Products Proprietary Limited and Excel Investments FZE.

Joint venture:

Forum I Aviation Private Limited.





							(₹ in crores)
SI.No	Particulars	Quarter ended	Preceding	Corresponding	Nine months	Corresponding	Previous year
		(31/12/2023)	quarter ended	quarter ended	ended	nine months	ended
	,		(30/09/2023)	(31/12/2022)	(31/12/2023)	ended	(31/03/2023)
						(31/12/2022)	
		(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
1	Income						
	Revenue from operations	3,255.06	3,203.84	3,043.17	9,589.37	8,852.09	11,529.89
	Other income	127.37	116.41	100.84	353.56	324.67	445.39
	Total income	3,382.43	3,320.25	3,144.01	9,942.93	9,176.76	11,975.28
2	Expenses						
	Cost of materials consumed (including excise duty)	1,270.40	1,351.51	1,169.59	3,967.28	3,860.14	5,306.97
	Purchases of stock in trade	322.81	374.00	360.87	930.71	902.75	1,052.49
	Changes in inventories of finished goods, stock-in-trade and work-in-	79.60	(69.84)	127.70	102.21	54.75	(90.79)
	progress	210.00	215 40	290.81	022.22	040.26	1 127 00
	Employee benefits expense	310.60 36.49	315.49 28.14	18.91	923.33 88.94	848.26 46.12	1,137.00
	Finance costs	96.89	- CAMPAGOOMINATI	70.89		208.96	78.24
	Depreciation and amortisation expense	96.89	98.32	70.89	291.85	208.96	310.96
	Other expenses	244.54	216.53	179.64	665.41	488.64	640.27
	Advertisement and publicity Others	359.29	355.28	304.68	1,067.01	943.27	1,319.83
3	Total expenses Profit before share of loss from joint venture, exceptional items and tax	2,720.62 661.81	2,669.43 650.82	2,523.09 620.92	8,036.74 1,906.19	7,352.89	9,754.97
3						1,823.87	2,220.31
	Share of profit / (loss) of joint venture	(0.40)	0.49	(0.76)	(0.11)	(1.44)	(1.63)
4	Profit before exceptional items and tax	661.41	651.31	620.16	1,906.08	1,822.43	2,218.68
5	Exceptional items		-		- 1 005 00		
6	Profit before tax	661.41	651.31	620.16	1,906.08	1,822.43	2,218.68
7	Tax expense	150.10					***
	Current tax	152.13	140.35	139.43	426.07	405.73	481.63
	Deferred tax	2.84	3.92	4.08	9.92	8.13	35.72
8	Net profit for the period/year (A)	506.44	507.04	476.65	1,470.09	1,408.57	1,701.33
9	Other comprehensive income	F 15	11.10	(2.14)	15.72	(6.42)	(2.24)
a)	Items that will not be reclassified to profit or loss Income tax relating to items that will not be reclassified to profit or loss	5.15 (1.80)	11.19 (3.91)	(2.14) 0.75	15.73 (5.50)	(6.43)	(2.21)
	income tax relating to items that will not be reclassified to profit or loss	(1.80)	(3.91)	0.75	(5.50)	2.25	0.77
b)	Items that will be reclasssified to profit or loss	11.66	(3.75)	(69.54)	(5.72)	(145.46)	(247.93)
D)	Income tax relating to items that will be reclassified to profit or loss	(3.25)	3.18	(3.38)	(6.78)	26.20	23.98
	income tax relating to items that will be reclassified to profit or loss	(5.25)	3.10	(5.50)	(0.70)	20.20	25.50
10	Total other comprehensive income/(loss) for the period/year (B)	11.76	6.71	(74.31)	(2.27)	(123.44)	(225.39)
11	Total comprehensive income for the period/year (A+B)	518.20	513.75	402.34	1,467.82	1,285.13	1,475.94
	Net profit attributable to:						
	Owners of the holding company	514.22	515.05	475.94	1,493.15	1,406.32	1,707.15
	Non-controlling interest	(7.78)	(8.01)	0.71	(23.06)	2.25	(5.82)
	Other comprehensive income attributable to:			(74.55)	10.55	/400 ==:	/nn=
	Owners of the holding company	11.76	6.71	(74.32)	(2.26)	(120.80)	(225.49)
	Non-controlling interest	-		0.01	(0.01)	(2.64)	0.10
	Total comprehensive income attributable to:						
	Owners of the holding company	525.98	521.76	401.62	1,490.89	1,285.52	1,481.66
	Non-controlling interest	(7.78)	(8.01)	0.72	(23.07)		(5.72)
12	Paid-up equity share capital (Face value of ₹ 1 each)	177.20	177.20	177.18	177.20	177.18	177.18
13	Other equity	-		-			8,796.08
14	Earnings per share (Face value of ₹ 1 each) (not annualised)						
	Basic (₹)	2.90	2.91	2.69	8.43	7.94	9.64
	Diluted (₹)	2.90	2.90	2.68	8.41	7.92	9.61



Dabur India Limited

Unaudited consolidated segment wise revenue, results, assets and liabilities for the quarter and nine months ended 31 December 2023



(₹ in crores)

							(₹ in crores)
SI.No	Particulars	Quarter ended	Preceding	Corresponding	Nine months	Corresponding	Previous year
		(31/12/2023)	quarter ended	quarter ended	ended	nine months	ended
			(30/09/2023)	(31/12/2022)	(31/12/2023)	ended	(31/03/2023)
					_	(31/12/2022)	
		(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
1	Segment revenue						
	A. Consumer care business	2,741.78	2,595.02	2,618.04	7,728.24	7,164.86	9,261.51
	B. Food business	442.12	540.03	352.47	1,650.90	1,460.39	1,981.56
	C. Retail business	32.91	29.87	31.62	92.49	83.48	110.96
	D. Other segments	29.08	30.75	31.40	90.98	114.16	137.53
	E. Unallocated other operating revenue	9.17	8.17	9.64	26.76	29.20	38.33
	Revenue from operations	3,255.06	3,203.84	3,043.17	9,589.37	8,852.09	11,529.89
2	Segment results						
	A. Consumer care business	666.17	629.98	609.89	1,854.25	1,653.42	2,041.76
	B. Food business	62.75	80.57	49.45	236.01	242.48	313.56
	C. Retail business	0.62	0.10	0.46	0.43	(0.09)	(1.25)
	D. Other segments	3.05	3.49	4.04	10.16	12.91	16.00
	Sub Total	732.59	714.14	663.84	2,100.85	1,908.72	2,370.07
	Less: Finance costs	36.49	28.14	18.91	88.94	46.12	78.24
	Less: Unallocable expenditure net off unallocable income	12.42	13.32	24.01	40.12	38.73	49.65
	Less: Amortisation of intangible assets recognised on consolidation	21.87	21.86	-	65.60	-	21.87
	Profit before share of loss from joint venture, exceptional items and	661.81	650.82	620.92	1,906.19	1,823.87	2,220.31
	tax				= 1		
	Share of profit / (loss) of joint venture	(0.40)	0.49	(0.76)	(0.11)	(1.44)	(1.63)
	Profit before exceptional items and tax	661.41	651.31	620.16	1,906.08	1,822.43	2,218.68
	Exceptional items	-	-	-	-	-	-
	Profit before tax	661.41	651.31	620.16	1,906.08	1,822.43	2,218.68
	Less: Tax expenses	154.97	144.27	143.51	435.99	413.86	517.35
	Net profit for the period/year	506.44	507.04	476.65	1,470.09	1,408.57	1,701.33
3	Segment assets						
	A. Consumer care business	5,394.96	5,249.33	5,084.31	5,394.96	5,084.31	5,053.27
	B. Food business	1,588.06	1,526.82	1,349.48	1,588.06	1,349.48	1,345.35
	C. Retail business	122.67	121.25	102.61	122.67	102.61	106.44
	D. Other segments	64.18	60.58	73.34	64.18	73.34	71.51
	E. Unallocated	8,156.93	7,809.42	6,622.09	8,156.93	6,622.09	7,077.80
	Total	15,326.80	14,767.40	13,231.83	15,326.80	13,231.83	13,654.37
4	Segment liabilities						
	A. Consumer care business	1,943.07	1,791.62	1,656.59	1,943.07	1,656.59	1,609.79
	B. Food business	602.45	545.21	521.79	602.45	521.79	482.03
	C. Retail business	143.02	140.20	114.23	143.02	114.23	121.03
	D. Other segments	27.54	26.32	31.28	27.54	31.28	27.72
	E. Unallocated	2,627.92	2,323.71	2,137.25	2,627.92	2,137.25	1,972.37
	Total	5,344.00	4,827.06	4,461.14	5,344.00	4,461.14	4,212.94



Additional disclosures as per regulation 52(4) of Securities & Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 on consolidated financial results for the quarter and nine months ended 31 December 2023:



(₹ in crores, except ratios) SI.No. Preceding Particulars **Ouarter** ended Corresponding Nine months Corresponding Previous year (31/12/2023) quarter ended quarter ended ended nine months ended (30/09/2023) (31/12/2022) (31/12/2023) ended (31/03/2023) (31/12/2022) (Unaudited) (Unaudited) (Unaudited) (Unaudited) (Unaudited) (Audited) (a) Outstanding redeemable preference shares Capital redemption reserve/debenture redemption (b) reserve (c) Reserves (excluding revaluation reserve) 9,360.50 9,310.26 8,579.80 9,360.50 8,579.80 8,796.08 Outstanding Debt 1,844.63 1,489.05 1.546.60 1.844.63 1.546.60 1,173.79 [Non-current borrowings (including current maturities) (d) + Non-current lease liabilities + Current borrowings + Current lease liabilities] (e) Securities premium 534.27 534.15 520.95 534.27 520.95 520.95 Net worth 9.537.70 9,487,46 8,756.99 9,537.70 8,756.99 8,973.26 (f) [Equity share capital + Other equity] 0.19 0.16 Debt equity ratio 0.18 0.19 0.18 0.13 [{Non-current borrowings (including current maturities) (g) + Non-current lease liabilities + Current borrowings + Current lease liabilities} / Total equity] Long term debt to working capital 0.45 0.42 0.45 0.45 0.45 0.71 [{Non-current borrowings + Non-current lease liabilities (including current maturities of non-current borrowings and non-current lease liabilities)} / Current assets less current liabilities (excluding current maturities of noncurrent borrowing and non-current lease liabilities)] Total debts to total assets ratio (in %) 12.04% 10.08% 11.69% 12.04% 11.69% 8.60% [{Non-current borrowings (including current maturities) + Non-current lease liabilities + Current borrowings + Current lease liabilities} / Total assets] Debt service coverage ratio 17.04 20.36 23.46 19.26 28.04 22.72 [Profit before tax, finance costs, depreciation and amortisation expense, exceptional items and Share of loss in Joint venture / {Finance costs + Principal repayment for Non-current borrowings and Noncurrent lease liabilities (including current maturities of non-current borrowings and non-current lease liabilities)}] Interest service coverage ratio 21.80 27.62 37.57 25.71 45.08 33.35 [Profit before tax, finance costs, depreciation and (k) amortisation expense, exceptional items and Share of loss in Joint venture / Finance costs] 1.37 1.23 Current ratio 1.43 1.37 1.23 1 18 [Current assets / Current liabilities] Bad debts to account receivable ratio (in %) 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% (m) [Bad debts / Average trade receivables] 83.02% Current liability ratio (in %) 82.00% 88.45% 83.02% 88.45% 85.67% (n) [Current liabilities / Total liabilities] 10.87 Debtors turnover # 11.16 12.18 10.87 12.18 15.29 (0) [Sale of products / Average trade receivables] 13.86 Inventory turnover # 15.26 14.91 15.26 14.91 13.43 (p) [Sale of products / Average inventory of finished goods and stock in trade] Operating margin (in %) 20.52% 20.63% 20.04% 20.16% 19.82% 18.77% [{Profit before tax, finance cost, depreciation and (q) amortisation expense, exceptional items and Share of loss in Joint venture and other income} / Revenue from operationsl Net profit margin (in %) 15.56% 15.83% 15.66% 15.33% 15.91% 14.76% [Profit after tax / Revenue from operations]

Based on TTM (Trailing Twelve Months)



Notes:

- 1 The unaudited consolidated financial results of the Company for the quarter and nine months ended 31 December 2023 have been reviewed by the Audit Committee and approved by the Board of Directors at its meeting held on 31 January 2024. The statutory auditors have expressed an unmodified opinion in the review report on these consolidated financial results.
- 2 Interim dividend of ₹ 2.75 per share (275 % on par value of ₹ 1 each), for the financial year 2023-24 aggregating to ₹ 487.31 crores has been paid during the quarter ended 31 December 2023.
- 3 During the quarter, the Company has allotted 2,239 equity shares of face value of ₹ 1 each to the eligible employees of the Company on account of exercise of vested stock options pursuant to the Dabur Employee Stock Option Scheme, 2000.
- 4 Dabur International FZE has become a step down wholly owned subsidiary of the Company w.e.f. 07 December 2023 consequent to the conversion of Dubai branch of Dabur International Limited, a wholly owned subsidiary of the Company. There is no impact in the consolidated financial results of the Company due to this.
- 5 The figures of the previous periods/year have been re-grouped/re-classified to render them comparable with the figures of the current period.
- 6 The key standalone financial information of the Company is given below:

Particulars	Quarter ended (31/12/2023)	Preceding quarter ended (30/09/2023)	Corresponding quarter ended (31/12/2022)	Nine months ended (31/12/2023)	Corresponding nine months ended	Previous year ended (31/03/2023)
					(31/12/2022)	
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
Revenue from operations	2,414.36	2,334.40	2,298.26	7,096.14	6,744.87	8,684.35
Profit before tax	557.29	541.54	522.16	1,593.58	1,508.73	1,828.67
Net profit for the period/year	428.12	420.27	394.34	1,226.06	1,140.23	1,373.26
Other comprehensive income/(loss)	14.05	(3.19)	9.73	32.56	(90.44)	(80.56)
Total comprehensive income for the period/year	442.17	417.08	404.07	1,258.62	1,049.79	1,292.70

DE

For and on behalf of Board of Directors

Mohit Burman Chairman DIN: 00021963

Place: New Delhi Date: 31 January 2024 TELEPHONE: 2212-6253, 2212-8016 FAX: 00-91-33-2212 7476

WEBSITE: www.gbasuandcompany.org

E-MAIL : s.lahiri@gbasu.com anusree.lahiri@gmail.com

G. BASU & CO. CHARTERED ACCOUNTANTS

BASU HOUSE 1ST FLOOR 3, CHOWRINGHEE APPROACH KOLKATA-700 072

Independent Auditor's Review Report on Unaudited Standalone Financial Results for the Quarter and Nine Months ended on 31 December 2023

To the Board of Directors of Dabur India Limited

- 1. We have reviewed the accompanying statement of unaudited standalone financial results ('the Statement') of Dabur India Limited ('the Company') for the quarter ended 31 December 2023 and the year to date results for the period from 01 April 2023 to 31 December 2023, being submitted by the Company pursuant to the requirements of Regulation 33 and Regulation 52 read with Regulation 63 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended), including relevant circulars issued by the SEBI from time to
- 2. The Statement, which is the responsibility of the Company's management and approved by the Company's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, Interim Financial Reporting ('Ind AS 34'), prescribed under section 133 of the Companies Act, 2013 ('the Act'), and other accounting principles generally accepted in India and is in compliance with the presentation and disclosure requirements of Regulation 33 and Regulation 52 read with Regulation 63 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended), including relevant circulars issued by the SEBI from time to time. Our responsibility is to issue a report on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410, Review of Interim Financial Information performed by the Independent Auditor of the Entity, issued by the Institute of Chartered Accountants of India, A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with the Standards on Auditing specified under section 143(10) of the Act, and consequently, does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.
- 4. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in Ind AS 34, prescribed under section 133 of the Act, and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in accordance with the requirements of Regulation 33 and Regulation 52 read with Regulation 63 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended), including the manner in which it is to be disclosed, or that it contains any material misstatement.

For G Basu & Co

Chartered Accountants U Firm Registration No. 301174E

Subroto Lahiri

Partner

Membership No. 051717

24051717BKFDWN4433 UDIN:

Place: New Delhi

Date: 31 January 2024



₹ in crores)

							(₹ in crores)
SI.No	Particulars	Quarter ended	Preceding	Corresponding	Nine months	Correspon ding	Previous year
		(31/12/2023)	quarter ended	quarter ended	ended	nine months	ended
			(30/09/2023)	(31/12/2022)	(31/12/2023)	ended	(31/03/2023)
						(31/12/2022)	
		(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
1	Income						
	Revenue from operations	2,414.36	2,334.40	2,298.26	7,096.14	6,744.87	8,684.35
	Other income	101.86	102.49	85.64	303.44	277.41	392.17
	Total income	2,516.22	2,436.89	2,383.90	7,399.58	7,022.28	9,076.52
2	Expenses						
	Cost of materials consumed	791.04	858.47	775.40	2,520.88	2,526.03	3,481.46
	Purchases of stock in trade	388.88	422.80	345.53	1,197.26	1,141.01	1,398.53
	Changes in inventories of finished goods, stock-in-trade and work-in-progress	100.06	(40.00)	146.34	107.46	106.33	(24.98)
	Employee benefits expense	196.89	201.57	189.59	587.85	546.86	725.96
	Finance costs	23.92	18.42	12.69	57.69	27.65	46.37
	Depreciation and amortisation expense	52.17	51.15	47.60	154.67	138.08	188.29
	Other expenses			0.00000000			
	Advertisement and publicity	189.74	172.99	146.48	530.10	400.09	526.70
	Others	216.23	209.95	198.11	650.09	627.50	875.87
	Total expenses	1,958.93	1,895.35	1,861.74	5,806.00	5,513.55	7,218.20
3	Profit before exceptional items and tax	557.29	541.54	522.16	1,593.58	1,508.73	1,858.32
4	Exceptional items	-		-	-	-	(29.65)
5	Profit before tax	557.29	541.54	522.16	1,593.58	1,508.73	1,828.67
6	Tax expense						
	Current tax	125.17	118.27	124.82	357.52	360.50	423.86
	Deferred tax	4.00	3.00	3.00	10.00	8.00	31.55
7	Net profit for the period/year (A)	428.12	420.27	394.34	1,226.06	1,140.23	1,373.26
8	Other comprehensive income						
a)	Items that will not be reclassified to profit or loss	5.15	11.19	(2.14)	15.73	(6.43)	(2.44)
	Income tax relating to items that will not be reclassified to profit or loss	(1.80)	(3.91)	0.75	(5.50)	2.25	0.85
b)	Items that will be reclassified to profit or loss	13.95	(13.65)		29.11	(112.46)	(102.95)
	Income tax relating to items that will be reclassified to profit or loss	(3.25)	3.18	(3.38)	(6.78)	26.20	23.98
9	Total other comprehensive income/(loss) for the period/year (B)	14.05	(3.19)	9.73	32.56	(90.44)	(80.56)
10	Total comprehensive income for the period/year (A+B)	442.17	417.08	404.07	1,258.62	1,049.79	1,292.70
11	Paid-up equity share capital (Face value of ₹ 1 each)	177.20	177.20	177.18	177.20	1,043.73	177.18
12	Other equity	1,7.20	177.20	1,7.18	1,7.20	1/7.16	6,109.70
13	Earnings per share (Face value of ₹ 1 each) (not annualised)					†	0,109.70
12	producer of the form of the property of the control	2.42	2.27				
	Basic (₹)	2.42	2.37	2.23	6.92	6.44	7.75
	Diluted (₹)	2.41	2.37	2.22	6.90	6.42	7.73



Dabur India Limited Unaudited standalone segment wise revenue, results, assets and liabilities for the quarter and nine months ended 31 December 2023



							(₹ in crores)
SI.No	Particulars	Quarter ended	Preceding	Corresponding	Nine months	Corresponding	Previous year
	v v V V V V V V V V V V V V V V V V V V	(31/12/2023)	quarter ended	quarter ended	ended	nine months	ended
			(30/09/2023)	(31/12/2022)	(31/12/2023)	ended	(31/03/2023)
			-			(31/12/2022)	
		(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
1	Segment revenue			5			
	A. Consumer care business	2,044.82	1,879.26	1,945.74	5,700.06	5,318.07	6,809.98
	B. Food business	334.40	418.35	314.53	1,286.42	1,292.93	1,710.07
	C. Other segments	29.08	30.75	31.40	90.98	114.16	137.53
	D. Unallocated other operating revenue	6.06	6.04	6.59	18.68	19.71	26.77
	Revenue from operations	2,414.36	2,334.40	2,298.26	7,096.14	6,744.87	8,684.35
2	Segment results						
	A. Consumer care business	558.59	513.05	517.86	1,535.20	1,379.22	1,706.63
	B. Food business	30.35	54.90	35.48	141.28	178.85	225.53
	C. Other segments	3.05	3.49	4.02	10.16	12.91	16.00
	Sub Total	591.99	571.44	557.36	1,686.64	1,570.98	1,948.16
	Less: Finance costs	23.92	18.42	12.69	57.69	27.65	46.37
	Less: Unallocable expenditure net off unallocable income	10.78	11.48	22.51	35.37	34.60	43.47
	Profit before exceptional items and tax	557.29	541.54	522.16	1,593.58	1,508.73	1,858.32
	Exceptional items	-	-	-	-	-	(29.65)
	Profit before tax	557.29	541.54	522.16	1,593.58	1,508.73	1,828.67
	Less: Tax expenses	129.17	121.27	127.82	367.52	368.50	455.41
	Net profit for the period/year	428.12	420.27	394.34	1,226.06	1,140.23	1,373.26
3	Segment assets						
	A. Consumer care business	3,072.44	2,988.72	2,886.26	3,072.44	2,886.26	2,839.36
	B. Food business	667.65	631.86	592.92	667.65	592.92	577.27
	C. Other segments	56.45	52.45	65.32	56.45	65.32	63.67
	D. Unallocated	6,864.98	6,567.66	5,839.23	6,864.98	5,839.23	5,872.14
	Total	10,661.52	10,240.69	9,383.73	10,661.52	9,383.73	9,352.44
4	Segment liabilities						
	A. Consumer care business	1,425.72	1,293.63	1,216.77	1,425.72	1,216.77	1,196.17
	B. Food business	289.65	274.62	277.10	289.65	277.10	241.76
	C. Other segments	27.54	26.32	31.28	27.54	31.28	27.72
	D. Unallocated	2,299.52	1,993.50	1,824.40	2,299.52	1,824.40	1,599.91
	Total	4,042.43	3,588.07	3,349.55	4,042.43		3,065.56



Additional disclosures as per regulation 52(4) of Securities & Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 on standalone financial results for the quarter and nine months ended 31 December 2023:



(₹ in crores, excep t ratios) SI.No Particulars Quarter ended Preceding Corresponding Nine months Corresponding Previous year (31/12/2023) quarter ended quarter ended ended nine months ended (30/09/2023) (31/12/2022) (31/12/2023) ended (31/03/2023) 31/12/2022) (Unaudited) (Unaudited) (Unaudited) (Unaudited) (Unaudited) (Audited) (a) Outstanding redeemable preference shares Capital redemption reserve/debenture redemption (b) reserve (c) Reserves (excluding revaluation reserve) 6,441.89 6,109.70 6,475.42 5,857.00 6,441.89 5,857.00 **Outstanding Debt** 1 382 47 1.013.54 1.036.13 1.382.47 1,036.13 615.46 (Non-current borrowings (including current maturities) (d) + Non-current lease liabilities + Current borrowings + Current lease liabilities] (e) Securities premium 534.27 534.15 520.95 534.27 520.95 520.95 6,619.09 6,652.62 Net worth 6.034.18 6.619.09 6.034.18 6.286.88 (f) [Equity share capital + Other equity] Debt equity ratio 0.21 0.15 0.17 0.21 0.17 0.10 [{Non-current borrowings (including current maturities) (g) + Non-current lease liabilities + Current borrowings + Current lease liabilities} / Total equity] 3.90 Long term debt to working capital 2.59 1.90 3.90 1.90 (0.79)[{Non-current borrowings + Non-current lease liabilities (including current maturities of non-current borrowings and non-current lease liabilities)} / Current assets less (h) current liabilities (excluding current maturities of noncurrent borrowing and non-current lease liabilities)] Total debts to total assets ratio (in %) 12.97% 9.90% 11.04% 12 97% 11.04% 6.58% [{Non-current borrowings (including current maturities) (i) + Non-current lease liabilities + Current borrowings + Current lease liabilities} / Total assets] Debt service coverage ratio 22 98 26.91 35.18 25.63 43.07 29.76 [Profit before tax, finance costs, depreciation and amortisation expense/ {Finance costs + Principal (j) repayment for Non-current borrowings and Noncurrent lease liabilities (including current maturities of non-current borrowings and non-current lease liabilities)}] Interest service coverage ratio 26.48 33.18 45.90 31.30 60.56 45.14 (k) [Profit before tax, finance costs, depreciation and amortisation expense / Finance costs] 1.04 Current ratio 1.07 1.05 1.04 1.05 0.85 (1) [Current assets / Current liabilities] Bad debts to account receivable ratio (in %) 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% (m) [Bad debts / Average trade receivables] Current liability ratio (in %) 82.01% 80.76% 88.22% 82.01% 88.22% 85.84% (n) [Current liabilities / Total liabilities] Debtors turnover # 10.59 11.43 12.37 10.59 12.37 16.93 (o) [Sale of products / Average trade receivables] 18.15 14.65 16.76 18.15 Inventory turnover # 16.76 14.92 (p) [Sale of products / Average inventory of finished goods and stock in trade] Operating margin (in %) 22.01% 21.79% 21.62% 21.17% 20.71% 19.58% [{Profit before tax, finance cost, depreciation and (q) amortisation expense and other income} / Revenue from operations] Net profit margin (in %) 17.73% 18.00% 17.16% 17.28% 16.91% 15.81% [Profit after tax / Revenue from operations]

Based on TTM (Trailing Twelve Months)



Notes:

- 1 The unaudited standalone financial results of the Company for the quarter and nine months ended 31 December 2023 have been reviewed by the Au dit Committee and approved by the Board of Directors at its meeting held on 31 January 2024. The statutory auditors have expressed an unmodified opinion in the review report on these standalone financial results.
- 2 Interim dividend of ₹ 2.75 per share (275 % on par value of ₹ 1 each), for the financial year 2023-24 aggregating to ₹ 487.31 crores has been paid during the quarter ended 31 December 2023.
- 3 During the quarter, the Company has allotted 2,239 equity shares of face value of ₹ 1 each to the eligible employees of the Company on account of exercise of vested stock options pursuant to the Dabur Employee Stock Option Scheme, 2000.
- 4 The figures of the previous periods/year have been re-grouped/re-classified to render them comparable with the figures of the current period.

For and on behalf of Board of Directors

Mohit Burman Chairman DIN: 00021963

Place: New Delhi Date: 31 January 2024

1